

## **Brand Leader Survey**

### 2016 Virtual WAN Optimization Appliances

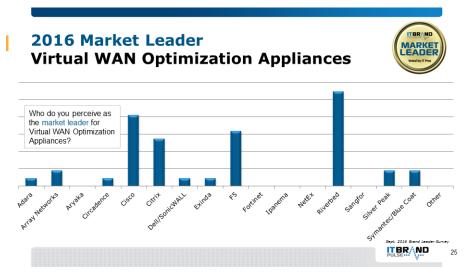
#### Overview

The 2016 Brand Leader Survey for *Virtual WAN Optimization Appliances* is non-sponsored research conducted annually by IT Brand Pulse.

# Measures perceptions of the people that matter most: IT Pros

IT Pros are the people that implement data center infrastructure making their responses the perceptions that matter most.

# Covers various products and six brand leader categories in an annual survey



IT Professionals were asked who they perceived as Market, Price, Performance, Reliability, Service & Support, and Innovation Leader in surveys that will be conducted annually for these particular product categories.

### The following Brand Leader collateral is available per product category:

- ♦ Award Logos \$1,500 (One price for up to 6 logos: Market, Price, Performance, Reliability, Service & Support, Innovation)
- Standard Infographic \$1,500 (One price for up to 7 poster-style Infographics: Brand, Market, Price, Performance, Reliability, Service & Support, Innovation)
- ♦ Brand Leader Profile \$1,500 (One-page analyst report)
- Custom Infographic \$ 1,995 (Market segment overview, survey results, summary analysis)
- ♦ Survey Report \$ 1,995 (Includes previous year's comparison data, if applicable)
- ◆ Email Campaign-in-a-Box \$ 3,995 (Once a week email on your leader achievements x 4 wks x 40,000 IT Pros = 160,000 sends/approx. 8,000 opens over 4 wks)
- ◆ Package A \$ 2,500 Award Logos + Standard Infographic (\$ 3,000 value, if purchased separately)
- Package B \$ 3,500 Award Logos + Standard Infographic + Brand Leader Profile (\$ 4,500 value, if purchased separately)
- ◆ Package C \$ 8,500 The Works: Award Logos + Standard Infographic + Brand Leader Profile + Survey Report + Email Campaign-in-a-Box (\$ 10,490 value, if purchased separately )

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